REMARKS

REVIEW

The current application sets forth Claims 1 through 20 of which Claims 1 and 10 are independent claims. Presently, no claims have been indicated as allowed in view of the prior art.

Claims 1-7, 9, 11-17, and 19 stand collectively rejected under 35 U.S.C. §102(b) as being allegedly anticipated by *Bassett*, U.S. Patent No. 3,057,624 ("*Bassett*"). Claims 1-7, 9, 11-17, and 19 also stand rejected under 35 U.S.C. §103(a) as being allegedly obvious under *Bassett*, U.S. Patent No. 3,057,624 in view of *Ward*, U.S. Patent No. 4,060,246 ("*Ward*"). Claims 4-7, 9, 14-17, 19 stand rejected under, 35 U.S.C. §102(b) or, in the alternative, 35 U.S.C. §103(a) as unpatentable over *Bassett* in view of *Somerville*, U.S. Patent No. 4,828,268 ("*Somerville*"). Claims 8 and 18 stand rejected under 35 U.S.C. §103(a) as unpatentable over *Bassett* in view of *Somerville* and further in view of *Grutta*, U.S. Patent No. 2,972,833 ("*Grutta*"). Finally, Claims 10 and 20 stand rejected under 35 U.S.C. §103(a) as unpatentable over *Bassett* in view of *Somerville* and further in view of *Kleva*, U.S. Patent No. 4,341,386 ("*Kleva*").

SUMMARY OF TELEPHONE INTERVIEW WITH SUPERVISING EXAMINER

Applicant gratefully acknowledges the telephonic interview with Mr. Dennis Banks conducted on July 22, 2004. In summary, Supervisor Banks agreed with Applicant that Examiner's interpretation of the base reference, *Bassett*, was overly broad in that the claims of the present application, as amended, are limited to the use of a dry-erase marker, and that the

term "dry-erase marker" is a term of common understanding that does not include a pencil, chalk or other article that is "dry-erasable," i.e., capable of making marks that are dry. It was also conceded by the Supervisor that it is well-known that dry-erase markers do not produce easily erasable marks upon cardboard, because dry-erase markers use wet ink which soaks into porous surfaces. Thus, it was agreed that it was erroneous for Examiner to reject the claims of the present application as being anticipated by *Bassett* under §102 and as a base reference for rejections under §103. Supervisor volunteered to instruct the examiner to withdraw that ground of rejection.

Supervisor Banks did, however, suggest a second reference that allegedly may be combined with *Bassett* to render the claims obvious. However, as respectfully pointed out below, the combination fails to render such claims obvious.

Supervisor Banks further agreed to instruct Examiner to withdraw finality of rejection in light of the interview and the new reference. It is understood that no proposed claims were agreed to in that interview.

35 U.S.C. §102(b) REJECTION

The claims have again been amended to address the 35 U.S.C. §102(b) rejection and Applicant respectfully traverses such ground of rejection with the above amendments and the following remarks. It was agreed in the telephone interview with the Supervisor of Art Unit 3712 that this rejection was incorrect and should be withdrawn, especially in light of the

amendments submitted by Applicant. Examiner continues to assert that *Bassett* anticipates the present application because it discloses cardboard as a surface out of which the gameboard claimed may be made, and according to Examiner, "cardboard surfaces are well known to be compatible with dry-erasable markers." (Emphasis supplied).

The term "dry-erase markers" has the commonly understood definition and is the generic name for a type of ink bearing marking pen. Such markers are sold, for example, under the trademarks "EXPO®" and "AVERY® MARKS-A-LOT®." Applicant has enclosed web pages of businesses offering for sale such articles using the generic name "dry erase marker" to describe the products.

Turning to the reference cited, *Bassett* does not disclose or suggest that the board pieces disclosed therein possess a surface upon which one could write, draw or otherwise mark with a dry-erase marker such that marks made by a dry-erase marker could be easily erased. Indeed, *Bassett* does not even suggest marking upon the surface of its board at all. It is well-known that a cardboard surface is not compatible with ink-bearing markers, or marking pens, such that a mark upon a cardboard surface could be easily erased because cardboard is a porous surface. Applicant invites Examiner to find a dry-erase marking pen, as defined above and according common usage of the term, and apply ink from such a pen to a portion of cardboard. The ink may not be erased unless the surface of the cardboard has been sealed to be non-porous. *Bassett* in no way teaches or even suggests treating cardboard or any other surface so that it is non-

porous in order for such a surface to be compatible with a dry-erase marker so that marks from such a marker could be easily erased.

The confusion arises in Examiner's use of the term "dry-erasable marker" instead of the term "dry-erase marker," which is actually the term chosen by Applicant as amended in the previous response. Applicant has presented ample evidence as to how the term "dry-erase marker" is interpreted in plain language, and Examiner's usage is overly broad.

Apparently, Examiner appears to use the secondary reference of the following §103(a) rejection, *Ward*, to equate a pencil with a dry-erase marker, under the broader term of "dry-erasable marker." Examiner overlooks, however, that *Ward* limits the surface upon which the pencil may be used to paper or poster board. *See* Pat. No. 4,060,246, Col. 5, Il. 1-10. *Ward* further describes the surfaces for use with pencil as being possibly disposable after each use. *See id. Ward* certainly does not suggest erasing the marks made by such pencil or pen.

Applicant reminds Examiner that as the surface and the dry-erase marker in question has been defined both in this correspondence and in the application itself, the construction of those terms in the claims will assume those definitions, which clearly make these claims distinct from *Bassett*, rendering it ineligible as a prior art reference under §102.

Based upon the above-described distinctions and the above amendments, it is asserted that Claims 1 and 11 and their respective dependent claims are now in condition for allowance and acknowledgment of the same is earnestly solicited.

35 U.S.C. §103(a) REJECTIONS

In view of the above amendments and the significant distinctions discussed above, Applicant again respectfully traverses all such grounds of rejection. By relying on rejection grounds under 35 U.S.C. §103(a) for alleged obviousness, and by various statements throughout the detailed Office Action, the PTO already acknowledges certain important deficiencies of the base reference, *Bassett*, which renders such base reference inadequate for serving as a rejection basis by itself for any of Claims 4 through 10 and 14 through 20.

An invention is only obvious under 35 U.S.C. §103(a) if "the subject matter <u>as a whole</u> would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains." 35 U.S.C. §103(a) (*Emphasis added*). The task of proving obviousness is not merely establishing that all of the elements of a claimed invention would have been obvious. It must be shown that the particular combination of elements used to form the <u>whole</u> invention would have been obvious. There must be some suggestion, incentive, or motivation to combine the elements in the manner as in the claimed invention.

1. Claims1-7, 9, 11-17, and 19.

Bassett in view of Ward fails to render the present invention obvious under §103(a). Whether "one skilled in the art might find it obvious to try various combinations...is not the standard." In re Geiger, 815 F.2d 686, 688, 2 U.S.P.Q.2d 1276, 1278 (Fed. Cir. 1987). "Obviousness cannot be established by combining the teachings of the prior art to produce the claimed invention, absent some teaching or suggestion supporting the combination. Under

section 103, teachings of references can be combined *only* if there is some suggestion or incentive to do so." ACS Hospital Systems, Inc. v. Montefiore Hospital, et al., 732 F.2d 1572, 1577, 221 U.S.P.Q. 929, 933 (Fed. Cir. 1984). "There must be some reason, suggestion, or motivation found in the prior art whereby a person of ordinary skill in the field of the invention would make the combination." In re Oetiker, 977 F.2d 1443, 1447, 24 U.S.P.Q.2d 1443, 1446 (Fed. Cir. 1992).

Bassett is directed to a gameboard, specifically a gameboard for chess, checkers and the like, that is segmented for enhanced portability. As noted above, Bassett neither discloses nor suggests in any way marking upon the surface of the board. In fact, the games recited by Bassett do not entail marking upon the surface of the board at all. Thus, it is apparent that Bassett did not contemplate using the surface of the gameboard for accommodating marks of any kind.

On the other hand, *Ward* discloses a horse-race simulation game employing a panel upon which the status or results of the races are kept. The results may be displayed upon the panel by marking with a pen or pencil. *See Ward*, Col. 3, ll. 59-67. One embodiment includes a panel formed of a hard surface for use with a felt-tipped marker pen dispensing an ink that dries quickly such that marks from the pen upon the surface are readily erasable. *See id.* Col. 5, ll. 10-21, 35-52. Missing from *Ward*, however, is any notion that the panel should be easily portable, much less portable through interlocking segmentation of the panel.

The prior art cited is completely devoid of any reason, suggestion, or motivation to combine the segmented gameboard of *Bassett* with the marking surface of *Ward*. Therefore, the

two references cannot be combined to render the present invention obvious. Since no objective teaching exists in either *Bassett* or *Ward*, no prima facie case of obviousness exists.

2. Claims 4-7, 9, 14-17, 19.

Examiner asserts that the subject Claims are rendered obvious by Bassett in view of Somerville. For the reasons set forth above, Applicant reasserts its contention that Bassett is ineligible as a base reference in that it fails to teach a gameboard having a surface upon which one could use a dry-erase marker to make marks that are readily erasable. Somerville fails to cure this defect. The combination of Bassett and Somerville, therefore, fails to render the claimed invention as a whole obvious. Somerville is directed to a gameboard comprised of a plurality of interlocking tiles. There is no suggestion in Somerville, of a tile with a surface that allows one to use a dry-erase marker such that marks made upon this surface are readily erased. Thus, the references combined fail to teach, or even suggest the elements of the present invention.

3. Claims 8 and 18

Examiner asserts that the subject Claims are rendered obvious by *Bassett* in view of *Somerville*, in further view of *Grutta*. Applicant restates it's assertion from above, that the combination of *Bassett* and *Somerville* fails to teach the elements of the present invention. The addition of *Grutta* fails to cure this defect with respect to Claims 8 and 18. *Grutta* relates to interconnecting blocks possessing prongs with balled ends for holding the prongs within

openings in an opposing block wall. Again, however, nothing in *Grutta* teaches drawing upon a non-porous surface using a dry-erase marker. Therefore, this combination likewise fails to render the claims of the present invention obvious.

4. Claims 10 and 20

Finally, the subject Claims are rejected as being allegedly obvious under §103(a) over Bassett in view of Somerville in further view of Kleva. Applicant again restates its point that Bassett, neither expressly nor inherently, discloses a substantially non-porous surface upon which one could use a dry-erase marker as that term is commonly understood. The combination of Bassett and Somerville fails to teach the elements of the present invention. Kleva cannot remedy these defects as it is directed to a gameboard, comprised of a plurality of board segments that are mutually engageable through the use of magnetic material, but, does not disclose at all the material out of which the surface of its gameboard is composed.

In summary, the combined teachings of the references fail to disclose or even suggest the subject matter of the claims at issue. That a prior art reference could be modified to form the claimed structure does not supply a suggestion to do so. In view of these considerations, it is submitted that the rejection of the claims as amended is no longer tenable and should be withdrawn. The claims should be deemed patentably distinct over the art and should be allowed.

CITED RELEVANT PRIOR ART

It is not believed that any of the prior art cited but not relied upon, alone or in combination either with each other or other cited prior art teaches, discloses, suggests or makes obvious the claimed features of the present invention.

CONCLUSION

In view of the foregoing amendments and comments, Applicant respectfully requests withdrawal of the current grounds of rejection and the issuance of a formal Notice of Allowance. The Examiner is invited to telephone the undersigned at his convenience should only minor issues remain after consideration of this amendment in order to permit early resolution of the same.

November 23, 2004

Date

George P. Kobler Reg. No. 46,837

Respectfully submitted,

LANIER FORD SHAVER & PAYNE P.C.

Customer Number 021491

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I hereby certify that this correspondence is being deposited with the United States Postal Service with sufficient postage as first-class mail in an envelope address to: Commissioner for Patents, P.O. Boy 1450, Alexandria, VA 22313-1450, on November 23, 2004.

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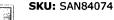
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BK145

Word Write Dry Erase Flip Book

Spiral bound 36-page book for practicing writing skills. Each word is accompanied by a photo of an everyday object. When done practicing a word on the dry erase board, just wi



CL001

Liquid Board Cleaner, 8 oz

Liquid Board Cleaner for dry-erase boards and easels. Removes ghosting and embedded residue, leaving the board clean and white. Unbreakable 8 oz bottle with pump spray applica



CL002

Markerboard Conditioner & Cleaner, 80z

Markerboard Conditioner & Cleaner cleans, reconditions, and restores marker boards to original write-on, wipe-off capability. Removes shadow tracings, ghosting, and stubborn,



DM001

Dry-Erase Markers, set of 4 fine-tip, low-odor

Dry-erase write-on/wipe-off markers for use with dry-erase boards and easels. Low-odor, they have almost no smell at all! Erases easily and completely from dry-erase surface

abostujp - abostujp



Dry-Erase Markers, set of 4 wide-tip, low-odor

Dry-erase write-on/wipe-off markers for use with dry-erase boards and easels. Low-odor, they have almost no smell at all! Erases easily and completely from dry-erase surface



DM004

<u>Dry-Erase Markers</u>, set of 8 wide-tip, low-odor

Dry-erase write-on/wipe-off markers for use with dry-erase boards and easels. Low-odor, they have almost no smell at all! Erases easily and completely from dry-erase surface

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DM005

Dry-Erase Markers, box of 12 fine tip, low-

Our low-odor dry-erase markers are available in bulk in boxes of 12 markers, all one color, at a discount price. Good for a group to use all at once, with no fussing over wh



DM006

Dry-Erase Markers, box of 12 wide tip, lowodor

Our low-odor dry-erase markers are also available in bulk in boxes of 12 markers all one color, at a discount price. Good for a group to use all at once, with no fussing ove



DM007

Crayola Washable Dry-Erase Markers, Fine, set of 8

Washable dry-erase markers from Crayola® can be used on all our dryerase markerboards and easels, and are specially formulated to wash out of clothing more completely than ot



DM008

Crayola Washable Dry-Erase Markers, Broad,

set of 6

Washable dry-erase markers from Crayola® can be used on all our dryerase markerboards and easels, and are specially formulated to wash out of clothing more completely than ot

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Dry-Erase Markers, Bright Colors, 4 Fine Tip



Avery brand Marks-A-Lot dry-erase markers in new bright colors. Low odor, ASTM-certified non-toxic. Set of 4 colors, fine-tip. See our other quality dry-erase markers .

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DM010

<u>Dry-Erase Markers, Chisel Tip, 3 Bright</u> Colors

Avery brand Marks-A-Lot dry-erase markers in new bright colors, in a special visible tank that lets you see the ink level. Low odor, ASTM-certified non-toxic. Set of 3 colors

DM011

Dry-Erase Markers with Magnetic Eraser Cap, set of 4

New! This set of 4 fine-tip dry-erase wipe-off markers is the best we've found! The low-odor ink erases completely from all dry-erase surfaces, and from many painted surfac

DM012

Avery Dry-Erase Markers, set of 4 fine-tip, low-odor

Dry-erase write-on/wipe-off markers for use with dry-erase boards and easels. Low-odor, they have almost no smell at all! Erases easily and completely from dry-erase surface

DM013

Avery Dry-Erase Markers, set of 4 chisel-tip, low-odor

Dry-erase write-on/wipe-off markers for use with dry-erase boards and easels. Low-odor, they have almost no smell at all! Erases easily and completely from dry-erase surface

DM014

Avery Dry-Erase Markers, set of 8 chisel-tip, low-odor

Dry-erase write-on/wipe-off markers for use with dry-erase boards and easels. Low-odor, they have almost no smell at all! Erases easily and completely from dry-erase surface

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Dry-Erase Markers, box of 12 bullet tip, low-



odor

Our DM012 Avery low-odor dry-erase markers are available in bulk in boxes of 12 markers, all one color, at a discount price. Good for a group to use all at once, with no fus



DM016

Dry-Erase Markers, box of 12 chisel tip, lowodor

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Our DM013 Avery low-odor dry-erase markers are also available in bulk in boxes of 12 markers all one color, at a discount price. Good for a group to use all at once, with no



DM018

Bic® Dry-Erase Markers, set of 4

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New! Bic, the name you know for all kinds of writing tools, now has high quality dry-erase markers! Low-odor (almost no smell at all), AP-certified non-toxic. The crush-proo

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DM019

Bic® Dry-Erase Markers, bulk set of 12

New! Bic, the name you know for all kinds of writing tools, now has high quality dry-erase markers! Low-odor (almost no smell at all), AP-certified non-toxic. The crush-proo

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DM020

inkTank Dry-Erase Markers, Chisel Tip, set of 3

New! These dry-erase markers have a built-in eraser, and a handy magnet so you can easily store your markers on your magnetic board. The large diameter barrel is easy for smal



DM021

inkTank Dry-Erase Markers, Bullet Tip,

set of 4

New! These dry-erase markers have a built-in eraser, and a handy magnet so you can easily store your markers on your magnetic board. The large diameter barrel is easy for smal

abostuff - abostuff

Dry-Erase Markers, Chisel Tip, 4 Bright



Colors

Avery brand Marks-A-Lot dry-erase markers in new bright colors, in a special visible tank that lets you see the ink level. Low odor, ASTMcertified non-toxic. Set of 4 colors



ER001

Felt Eraser

High quality felt eraser, suitable for use on both markerboards and chalkboards. Measures 5" x 2" x 1". See ER011 for a 12-pack of felt erasers at a discount

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ER002

Mini-Size Felt Eraser

Student size felt erasers (2" x 1-1/4") to use with individual wipe-off markerboards. Price Reduced! Was \$1.00, now just 50¢ each! See ER012



ER003

Wiper Clip-On Eraser, Set of 4

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This innovative dry-erase wipe-off eraser works like the windshield wiper on your car to cleanly erase your wipe-off board. Clips right onto your dry-erase marker so it is alw



ER004

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Wiper Jr. Clip-On Eraser, Set of 4
This innovative dry-erase wipe-off eraser works like the windshield wiper on your car to cleanly erase your wipe-off board. Clips right onto your dry-erase marker so it is alw



ER005

Eraser Caps for Dry-Erase, Small

abostusp - abostusp

Patented attachable reusable erasers that fit on the end or over the cap of most dry erase markers. Always have your eraser with your marker! Available in 2 sizes: ER005 fi



ER006

Eraser Caps for Dry-Erase, Large

Patented attachable reusable erasers that fit on the end or over the cap of most dry erase markers. Always have your eraser with your marker! Available in 2 sizes: ER006 fi

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ER011

Felt Eraser, set of 12

Our felt erasers, suitable for either markerboard or chalkboard, in packages of 12. Measures 5" x 2" x 1".

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ER012

Mini Felt Erasers, Set Of 30

Student size felt erasers (2" x 1-1/4") to use with individual marker boards. Price Reduced! Was \$22.95, now just \$14.50 per bag!

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LB001

Dry-Erase Lap Board, 9"x12"

Laptop sized non-magnetic dry-erase markerboards, small enough for a child to hold and is good for writing individual words. White Melamine

dry-erase surface with durable Mas

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LB002

Dry-Erase Lap Board, 12"x18"

Laptop sized non-magnetic dry-erase markerboards, small enough for a child to hold and is good for writing individual words. White Melamine

dry-erase surface with durable Mas

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LB003

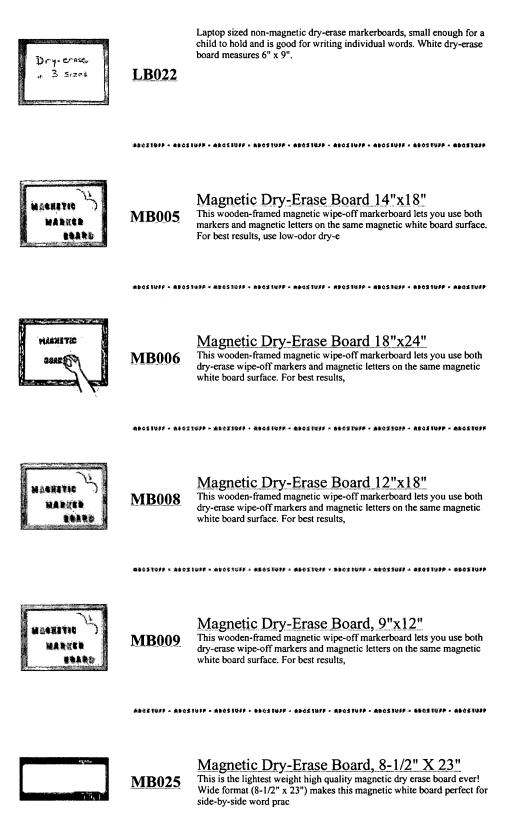
Framed Dry-Erase Board, 18"x24" Framed

Laptop sized non-magnetic dry-erase board, small enough for a child to hold but big enough for writing entire sentences and has a wooden frame.

Mini Dry-Erase Lap Board, 6"x9"

Laptop sized non-magnetic dry-erase markerboards, small enough for a child to hold and is good for writing individual words. White dry-erase board measures 6" x 9". image not **LB007** available image Dry-Erase Lap Boards, 9"x12", set of 10 not Laptop sized non-magnetic dry-erase markerboards, small enough for a **LB011** available child to hold and is good for writing individual words. White Melamine dry-erase surface with durable Mas ábicsivse - apos evae Dry-Erase Lap Boards 12"x18", Set Of 10 Drycesse **LB012** Laptop sized non-magnetic dry-erase markerboards, small enough for a 3. S/2## child to hold and is good for writing individual words. White dry-erase board measures 12" x 18" abcstvif × abcstvif × abcstvif + abcstvif × abcstvif × abcstvif × abcstvif × abcstvif × abcstvif Removable Adhesive Dry Erase Sheets This flexible removable self-adhesive Contact Paper® sheet turns any **LB016** surface into a dry-erase board! 8-1/2" x 11" restickable sheets are great for making person abos tuff - abos tuff -Removable Adhesive Dry Erase Roll This flexible removable self-adhesive Contact Paper® roll turns any **LB018** surface into a dry-erase board! 18" x 6 foot roll is great for turning that unused wall-mounted c mecstuse - mecstuse Movable Tac-On Dry Erase Board 23" X 18" This 2-sided flexible dry erase board is really neat! One side is an **LB020** incredible removable non-marking Tack-On surface. Stick and re-stick cards, papers, pictures, all sorts of

Mini Dry-Erase Lap Boards, 6"x9", set of 10



Magnetic Erace-Away Dry Erase Board,

Dry-Erase Markers





9"x12"

Double-sided Magnetic Dry Erase board is magnetic receptive on one side and plain dry erase on the other. This magnetic white board works very well with our Magnetic Foam Le

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MB027

MB026

Flexible Magnetic White Vinyl Sheeting 12" X 24"

Make your own flat magnetic words, letters, or pictures! These large 12" x 24" white flexible magnetic sheets can be cut with scissors or hobby knife to whatever siz

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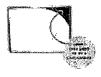


MB028

White Magnetic Dry-Erase Chalkboard

High quality magnetic white markerboard on one side, black magnetic chalkboard on the flip side. Writing surfaces measure 10-1/2" x 9". A colorful purple plastic fr

mbdstuff - mbdstuff



MB030

Peel & Stick Magnetic Dry Erase Sheet, 18" x

It's finally here! Turn your old boards into Magnetic Dry Erase Boards with this revolutionary new removable self-stick roll. Perfect for covering old chalkboards or stained

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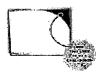


MB031

Peel & Stick Magnetic Dry Erase Sheet, 24" x 36"

It's finally here! Turn your old boards into Magnetic Dry Erase Boards with this revolutionary new removable self-stick roll. Perfect for covering old chalkboards or stained

abostuse - abostuse



MB032

Peel & Stick Magnetic Dry Erase Sheet, 36" x 48"

It's finally here! Turn your old boards into Magnetic Dry Erase Boards with this revolutionary new removable self-stick roll. Perfect for covering old chalkboards or stained

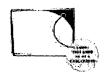
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Peel & Stick Magnetic Dry Erase Sheet, 48" x

MB033

Turn your old boards into Magnetic Dry Erase Boards with this revolutionary new removable self-stick roll. Perfect for covering old chalkboards or stained & scratched whit

Dry-Erase Markers Page 10 of 14



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MC002

Dual Non-magnetic Board/Easel

Double-sided art easel with non-magnetic chalkboard on one side, separate non-magnetic wipe-off marker board board on other side. Both sides can be used simultaneously. Large

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MC003

<u>Tabletop Magnetic Markerboard Easel</u> This compact tabletop easel features a magnetic dry-erase white

narkerboard on both sides, and a handy storage tray at the bottom. Lightweight and inexpensive, great for use w

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MC005

Dual Magnetic ChalkBoard/MarkerBoard

Easel (Narrow)

This best-selling magnetic chalkboard/markerboard easel is manufactured exclusively for us to our specifications to meet the particular needs of Reading Recovery Teachers. Do

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MC008

Magnetic Dry-Erase Board 24"x36"

Aluminum Frame

Large 36"w x 24"h magnetic white dry-erase markerboard, board with an aluminum frame, and a marker tray across the bottom. This magnetic white board is intended for

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MC009

Magnetic Dry-Erase Board 24"x36" Oak

Frame

Large 36 w $\times 24$ h magnetic white dry-erase markerboard, board with an oak frame, and a marker tray across the bottom. This magnetic white board is intended for moun

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MC010

Tabletop Magnetic Easel

This Tabletop Magnetic Easel is a durable and convenient magnetic

Dry-Erase Markers Page 11 of 14



board for tabletop use, with porcelain on steel writing surfaces. The double-sided board features a white m

abesiuse - abesiuse



Magnetic Markerboard/Easel
MC014

Magnetic Markerboard/Easel
Many teachers have asked for a markerboard e

Many teachers have asked for a markerboard easel which is wider, so sentences can more easily be written horizontally. This easel is custom made exclusively for us to our desi



MC015

WIDE Dual Magnetic Easel

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Many teachers have asked for a magnetic markerboard easel which is wider, so sentences can more easily be written horizontally. This easel is custom made exclusively for us t



MC016

Interactive Writing Easel

Designed and manufactured exclusively for us, with features requested by early literacy teachers for group interactive writing activities. Features a 36"w x 24"h sol



MC017

Tabletop Flannel/Velcro Board, 24"x36"

This Tabletop Flannel/Velcro Board is covered with a special fabric, and can be used with flannel or Velcro-backed manipulatives.



MC018

Magnetic Lightning Board/Flannel Easel

New! Our newest top-quality magnetic easels feature our unique 4-in-1 Lightning Board writing surface which provides: magnetic dry-erase chalkboard, and projection scre

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MC019

WIDE Magnetic Lightning Board/Flannel

Easel

New! Our newest top-quality magnetic easels feature our unique 4-in-1

Dry-Erase Markers Page 12 of 14



Lightning Board writing surface which provides: magnetic dry-erase chalkboard, and projection scree



Magnetic Interactive Writing Easel MC020

Designed and manufactured exclusively for us, with features requested by early literacy teachers for group interactive writing activities. Features a 36"w x 24"h sol



WG027

Manuscript Trace 'N Erase Dry-Erase Board New double-sided dry-erase boards for letter practice. Trace along the dotted letters to develop fine motor skills and learn letter shapes. Upper-

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case letters on one side, low



Modern Manuscript Trace 'N Erase Dry-Erase Board

New double-sided dry-erase boards for letter practice. Trace along the dotted letters to develop fine motor skills and learn letter shapes. Uppercase letters on one side, low



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WG029

WG028

Cursive Trace 'N Erase Dry-Erase Board

New double-sided dry-erase boards for letter practice. Trace along the dotted letters to develop fine motor skills and learn letter shapes. Uppercase letters on one side, low

image not available

WG030

Modern Cursive Trace 'N Erase Dry-Erase **Board**

New double-sided dry-erase boards for letter practice. Trace along the dotted letters to develop fine motor skills and learn letter shapes. Uppercase letters on one side, low

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Start Write A-Z Transparent Wipe-off Boards WG031

Writing exercises on transparent reusable boards. Children gain

Dry-Erase Markers Page 13 of 14

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familiarity with letters, exercising the writing movements, by copying, joining dotted lines, etc. and repeatin

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WK008

Crayola Zippered Whiteboard Writing Kit

This convenient Whiteboard Writing Kit from Crayola includes 6 washable dry-erase markers, an eraser, and a 6" x 10" white dry-erase board in a zippered nylon port

WK009

ABCCTUSF - ABCCTUSF

Crayola Mini Whiteboard Writing Kit
This convenient Whiteboard Writing Kit from Crayola includes 3
washable dry-erase markers, a cloth eraser, and a 4" x 6" white dry-erase board in a zippered nylon

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